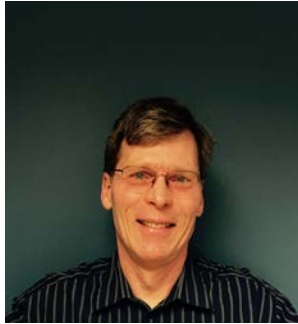




Bid Matching Opportunities



Jon Olsen



Nancy Brown



Darrall Henderson



Kentucky Procurement Technical Assistance Team
Go to [KYPTAC.COM](https://www.kyptac.com) to read our stories!



Today's Agenda!

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- Intro to PTAC
- Discuss Bid Match
- Other Bid Resources
- Live Demo



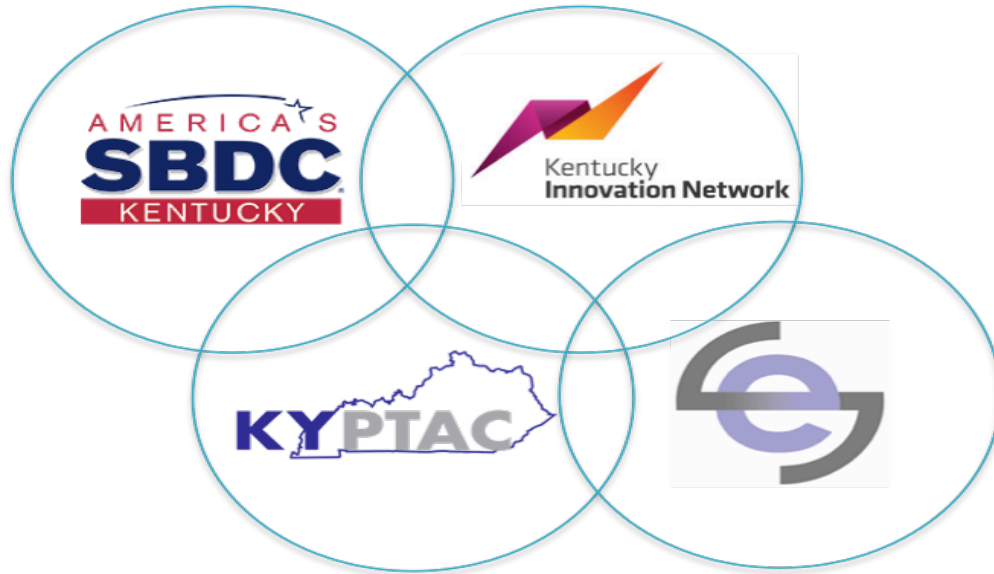


“In 2015, PTACs served over 62,700 clients and helped them win over \$14.9 billion in government contracts and subcontracts.”

Source: Association of Procurement Technical Assistance Center

Kentucky PTAC





Combining Resource to Help Kentucky Small Businesses Win!

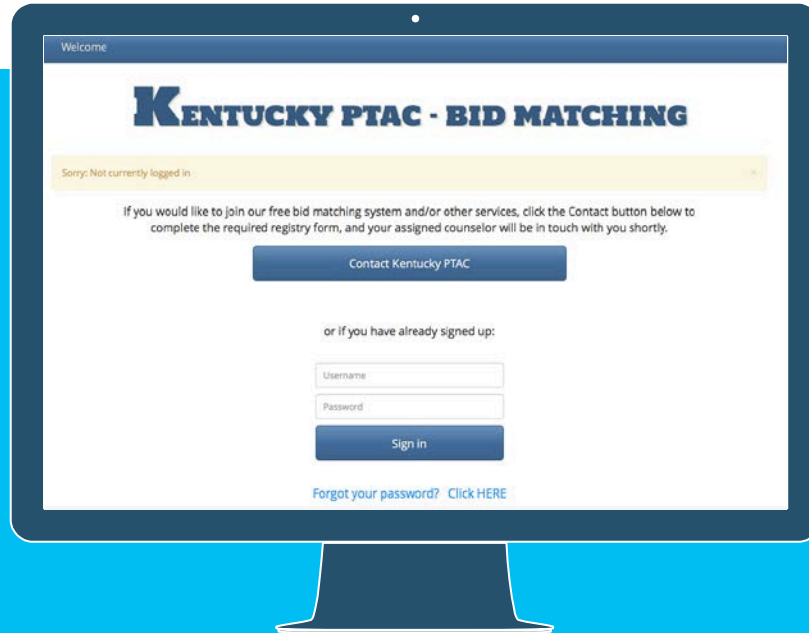
- » Secure necessary registrations
- » Identify government opportunities
- » Set-aside certifications
- » Contract and proposal review
- » Procurement histories and awards
- » Coaching and mentoring

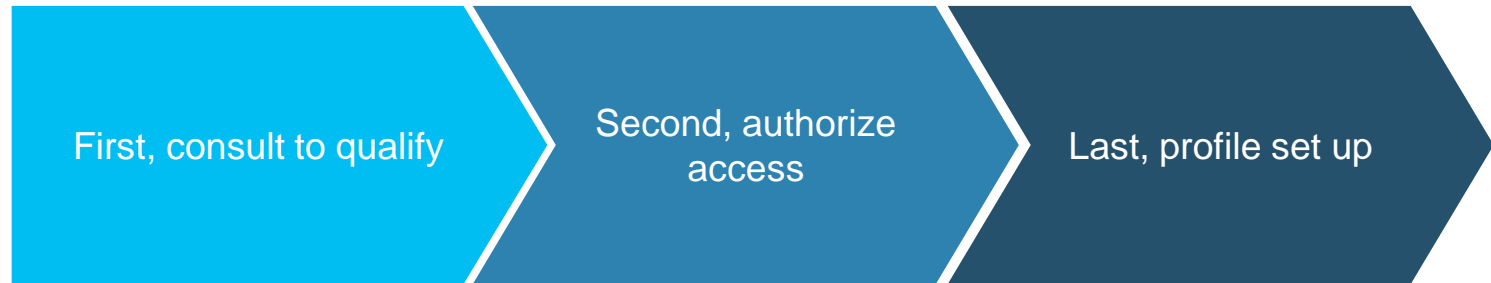


Bid Match

How to use bid match to track government opportunities

Bid match portal is for businesses interested in receiving targeted government leads.





FebBizOpps: Bids over \$25,000; go to www.fbo.gov

DLA: Small bids DIBBS-BSM (stands for DLA Internet Bid Board System); go to <https://www.dibbs.bsm.dla.mil/RFP/>

State Portal: This is for bid available in the state of Kentucky; go to <https://emars.ky.gov/webapp/vssonline/AltSelfService>

Meeting with your local agencies.

Subcontracting:

- » Blue Tops: DoD press releases issued for contract awards valued at +\$7M.
- » Review historical data/awards

DEMO



Any questions?

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Special thanks to:

- » Kentucky Innovation Network Headquarters
- » Innovation Network Directors
- » Kentucky Science and Technology Foundation
- » SBA – Cherie Guilford
- » KYPTAC Team

THANKS!

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Next Week's Webinar... Bid Strategies

